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Inside Sales Exemption Formally Restored

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As we discussed in the November 2011 issue of the *New Jersey eAuthority*, the New Jersey Department of Labor inadvertently omitted New Jersey's long-standing inside sales overtime exemption when it adopted the FLSA's overtime exemptions for executive, administrative, professional and outside sales employees. On February 21, 2012, the exemption (covering any employee whose primary duty consists of sales activity and who receives at least 50% of his or her total compensation from commissions and a total compensation of not less than \$400 per week) was formally restored.

Note: this article was published in the March 2012 issue of the *New Jersey eAuthority*.

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